

Sponsorship Tree

Level Pay

The first two “ranks” of this compensation plan pay you on the sales volume found within specific levels of your organization. You earn 5% commission on all of the Sponsorship Tree sales volume from the Members you personally sponsored (your first level). Once your total Group Qualifying Volume (GBQV) reaches \$500, you'll qualify for an additional 5% on all the sales volume in the second level of your Sponsorship Tree.

Generational Pay

Once your total sponsorship tree sales volume, known as Group Qualifying Volume (GBQV), reaches \$5000, you'll move from “level pay” to “generational pay.” **And when you understand the power of being paid on “generations” VS. “levels”, you'll discover why so many people work hard to get to this level in their business as fast as possible.**

A “generation” in the Xooma Sponsorship Tree Compensation Plan is defined as ALL the sales volume in any “leg” of your organization between you and the next qualified “Generational Member” (someone who has \$5000 GBQV or higher). Your first generation starts with you at the top and continues down each of your legs until the computer finds another qualified Member with \$5000 GBQV or higher.

The graph on the right gives a visual **example** of what these generations could look like in any given organization:

As you can see, a “generation” can consist of any number of levels and often represents a fairly large amount of people and sales volume in your organization. In fact, **generational pay can allow you to earn commissions on most or ALL of the sales volume in your Sponsorship Tree.** Depending on the size of your organization, that could represent dozens of levels and result in HUGE monthly commissions as your business grows!

When you look at the Generational commission percentages you'll see that you always earn 10% on all the sales volume in the first generation of each leg. You then earn 5% on all the sales volume in the second generation of each leg, 5% on all the sales volume in the third generation of each leg...and so on.

Infinity Bonus

When your total Sponsorship Tree sales volume (GBQV) in your Xooma organization reaches \$25,000, you'll be eligible to receive an additional 2% Infinity Bonus through 5 generations of other Members in your legs who have a GBQV of \$25,000 or higher. Not only does this 2% bonus get added to the 10% on your first generations (for a total of 12%), it also gets added to the 5% (for a total of 7%) on all other generations. In fact, your Infinity Bonus even has the ability to pay you 2% on the volume below your fifth and sixth generations!

There is a BIG Difference between Generations and Levels!

This example is only showing two legs in development of 5 or more possible legs. As you can see, a generation can consist of many levels. In this illustration, level one has 5 Members; however, the first generation has 36 Members with potential of many more and so on through 3 Generations...a BIG difference from Levels to Generations!

● Represents a 5,000 GQV Generational Member.

