

# Preferred Customers

How do you help someone who wants to buy Xtreme X20 but doesn't want to join your business yet? You have the option to enroll them as your "Preferred Customer." This program allows you to create new customers without having to enroll them into your Matrix. Here's how it works . . .

You meet someone who has an interest in using Xtreme X20 for their personal health but doesn't have an interest in the Xooma business plan. You enroll them as a Preferred Customer. They purchase 30-sachet packages of X20 as a "Preferred Customer" for just \$35.95 and get FREE shipping to their front door (Free shipping applies to U.S. and Canada only. International Preferred Customers receive a \$5.99 discount on the normal shipping rate).

You earn a total of \$12.00 in commission for the first 30-sachet supply sold to a Preferred Customer (\$5 included in your monthly commission payment and \$7 included in your weekly commissions) and your commissions increase when your Preferred Customer purchases more. Not only does this program pay you on the orders of the Preferred Customers you personally sponsor, it also pays you (as the "Sponsor's Sponsor") on the orders of new Preferred Customers sponsored by the people you've personally sponsored. In addition, once you qualify as a Global Bonus Pool Earner, you'll have the opportunity to earn a bonus (as shown below) on potentially every Preferred Customer order in your organization.

Preferred Cust. X20 Order	Sponsor Earns	Sponsor's Sponsor Earns	First Qualified Global Bonus Pool Members Earn (10K - 250K)
\$35.95	\$12.00	\$3.00	\$.50 each
\$71.90	\$29.90	\$6.00	\$1.00 each
\$107.85	\$47.86	\$9.00	\$1.50 each
\$143.80	\$65.81	\$12.00	\$2.00 each

Your Preferred Customer will automatically be placed on our convenient monthly autoship program to ensure that they don't run out of their Xtreme X20.

To reward them for participating in our autoship program , Xooma will continue to give your Preferred Customers FREE shipping (or a \$5.99 shipping discount to locations outside the U.S. & Canada) on all their future orders. Plus we'll also give them a FREE X20 water bottle with their first order and a FREE "Health Information Pack" (including an audio CD) with their second autoship order.

The Xooma "Preferred Customer Program" is available worldwide. All Xooma Members throughout the world are able to earn income through retail sales by purchasing Xtreme X20 at the wholesale Member price and selling the product at the normal retail price. This traditional sales method is the "back-bone" of any home-based business and is one of the many ways we encourage you to earn income through your Xooma business.