

## Give the "Gift of Health" this holiday!

One of my favorite "Chicken Soup for the Soul" stories is one about a man named Paul who had received a shiny new car as an early Christmas present from his brother. On Christmas Eve, Paul walked out of his office in the city to find a young boy admiring this new car parked on the street curb. The boy asked Paul, "Is this your car, mister?"



Paul explained that he had received the new car as a gift from his brother. "Wow," the boy exclaimed. "You mean that your brother gave you this car and it didn't cost you anything? Boy, I wish...." The boy hesitated.

Obviously, Paul knew what the boy was going to wish for. He was going to wish that he too had a brother like that. But instead, to Paul's amazement the boy continued on, "I wish that I could be a brother like that!"

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## Xooma's Homecoming event is Dec. 2-3 – do you have your ticket yet?



Xooma's December Homecoming event is right around the corner. If you're on a mission to create a successful business, then you don't want to miss it!

### Here's what you'll receive

- Training and invaluable insights
- Tools for a stunningly successful 2017
- Invaluable connections with Xooma Members
- A Black Tie Recognition & Awards dinner banquet

### Purchase your ticket today

**Item #1508** – the \$79.95 rate has been extended through Monday, November 14<sup>th</sup>. On November 15<sup>th</sup>, the ticket price will raise to \$89.95.

### Get your room reservations before they sell out

Residence Inn Marriott Newport News Airport  
Call 757-842-6214 to make your reservations.  
Only \$91/night and includes breakfast!

There's something magical that happens when Xooma Leaders and Members come together to train, share and laugh. Join us and be a part of it. We think you'll be glad you did!

## National Diabetes Month and Xooma's "Believe in Better" Pack

We keep hearing about it and we keep seeing it in the news. The number of people who have Type II Diabetes continues to grow. Approximately 95% of diabetes cases are Type II, which means they are preventable.

An article published in October 2016 by the "Telegraph News" in the UK is titled, "Seven in 10 deaths fuelled by diet and lifestyle factors, study finds." The good news is by making changes to your diet and lifestyle – including taking high quality supplements like Xooma's – you can become a 'healthier' statistic!



Darrell and Becky Bledsoe

### Meet Darrell Bledsoe

Xooma has a well-known Member who is known as "The Diabetic without Diabetes." If you don't already know Xooma National Manager Darrell Bledsoe, he has a pretty amazing story. Darrell was feeling fine when he saw his doctor for a routine visit. However, he walked out with a diagnosis of Diabetes Type II and a few prescriptions in his hand. ***Darrell never filled his prescriptions for diabetic medications!***

Darrell modified his diet and lifestyle, which was helpful but not enough. Then he discovered Xooma. Darrell began using X20™ water, and shortly after added a few more products into his regimen – the Believe in Better pack, especially for people working to manage their blood sugar.

Even more exciting – Darrell has just completed a book that will be published soon! It's entitled "**How to Conquer Type II Diabetes: The top 10 things you can do right now!**" By Darrell Bledsoe, The Diabetic without Diabetes. Congratulations, Darrell!

### Believe in Better Pack

Xooma's **Believe in Better** -- book and pack -- is dedicated to helping people learn how they can take control of balancing their

## Believe in Better



blood sugar naturally. The book chronicles peoples' success stories and how they utilize Xooma products that are part of the Believe in Better pack. If YOU have blood sugar concerns, we encourage you to invest in Xooma's **Believe in Better pack (Item #8159)** and see what it can do for you.

## “The Gift of Health” (Continued)

Xooma has in large part, been built and continues to grow through a spirit of abundance and sharing from our corporate office, and by each of you who represent us in the field. Zig Ziglar told us that, “You can have everything in life you want, if you will just help enough other people get what they want.” As we approach 2017, being in some of the toughest economic times, highest level of global health challenges, and with water (especially clean water) becoming a rare and expensive commodity, Zig’s quote may need to be enhanced from “what people want” to “what people need.” **There are so many in need of what we have to offer at Xooma, but they may never know about it if you don’t share it with them.**

I hope that this Christmas and Holiday Season, you too will consider ‘being a brother like that’ to someone you know, love, and care about. Share with them “The Gift of Health” (details below) and the amazing opportunity that Xooma offers for their physical well-being as well as their financial independence!



### Give the gift that keeps on giving, give Xooma’s “Gift of Health” packs!

This is a brand new program that Xooma has created for this holiday season. The pilot program during the end of October was so successful, we are bringing this extraordinary new program BACK starting Monday, November 14<sup>th</sup>.



Each holiday pack will contain the products listed below, along with a Gift of Health postcard, personalized handwritten Xooma card, a catalog, Pulse newsletter, and more. And for the first time in Xooma’s history, we are offering FREE domestic shipping on all three of these packs for destinations in the United States.

### Bonuses for choosing to give Xooma’s Gift of Health packs to your friends this holiday:

- GREAT Value! (*More products for your dollar*)
- EASY solution for a great & healthy gift-giving idea!
- FREE shipping in the United States. (*Limited time*)
- For Members building their businesses, you receive full PV and RR on each pack.
- Each pack will include a personalized handwritten note to your ‘giftee’. (*You are invited to contact one of our friendly Member Services Representatives to include your personalized note.*)
- You receive Gift Cards worth the value of each holiday pack you purchase. (*Example: 2 \$50 Gift Cards for the Single Pack; 4 \$50 Gift Cards for the Couples Pack; 6 \$50 Gift Cards for the Family Pack.*)

### The Single Pack, Item #5160 (\$100+tax)



- 2 packs of X2O
- 1 Xooma water bottle
- 1 box FocusUP® drink sticks
- 1 bottle FocusUP capsules
- 1 small Capsule Carrier
- 1 packet each flavor of Xooma Blast™
- 1 packet Chocolate Fix™
- 1 Gift Card

### The Couples Pack, Item #5161 (\$200+tax)



- 2 packs of X2O
- 2 Xooma water bottles
- 2 boxes FocusUP drink sticks
- 2 bottles FocusUP capsules
- 2 small Capsule Carriers
- 2 packets each flavor of Xooma Blast
- 2 boxes Chocolate Fix
- 1 Gift Card

### The Family Pack, Item #5162 (\$300+tax)



- 4 packs of X2O
- 2 Xooma water bottles
- 2 boxes FocusUP drink sticks
- 2 bottles FocusUP capsules
- 2 small Capsule Carriers
- 1 box of each flavor of Xooma Blast
- 2 boxes of Chocolate Fix
- 1 Gift Card

### The Holiday Season is about giving

As a Xooma Member, you are in the rare position to give something that can increase the quality of someone’s life. It doesn’t get any better than that.

Contact our Member Services Department and give the “Gift of Health” to those you care about this holiday season!